

John E King III

Summary

Retired veteran willing to learn and develop new skills and grow with a company. I look forward to developing new skills and improving on my own with-in a new organization while bringing my own set of skills to the table.

Experience

11/21/2016 to 02/01/2020 Walmart Corporation Orlando FL

Store Planning

- Demonstrates up-to-date expertise and applies this to the development, execution, and improvement of action plans
- Develops and directs one or more work streams of cross-functional store planning projects in all formats
- Directs Associates, including managers, on process and procedures for Facility set-up projects, including reviewing new modular plans, planning merchandise placement based on modular requirements, and advising on assigning additional staff to assist to ensure Company and Facility goals are met.
- Drives and monitors sales and project budget
- Drives the implementation of real estate plans for project facilities (for example, remodels, new stores, relocations, new formats, expansions)
- Models' compliance with company policies and procedures and supports company mission, values, and standards of ethics and integrity
- Models, enforces, and provides direction and guidance to Associates on proper Customer service approaches and techniques to ensure Customer needs, complaints, and issues are successfully resolved within Company guidelines and standards.
- Provides and supports the implementation of business solutions

02/28/2017 to 07/29/2019 US Army Retired Ft Campbell KY

13B Cannon Crew Member

- Automotive/Mobile Equipment Preventative Maintenance
- Cargo Handling
- Driving/Maneuvering Skills
- Firearm and Explosive Handling
- Industrial Equipment Operation
- Message Processing Procedures
- Process Analysis and Improvement
- Surveillance Techniques

09/27/2014 to 11/21/2016 The Walt Disney Travel Company Orlando FL

DRC Explorer Program

- Six-month self-development and mentoring program.
- Strong focus on developing leadership traits, DRC 101 and 4 Keys Basics.

Walt Disney World Wholesale Guest Service Agent

- Assist multiple wholesale companies with bookings and Guest recoveries.
- Preserve a high regard for accuracy and honest business focus on Guest and Wholesaler relations and personal information.
- Ensure a working knowledge of Dreams, One Source and Booking Tool in order to complete all requests from Wholesalers when assisting with client's bookings
- Partner with Front Desk Resorts to exceed Guest satisfaction when resolving concerns with reservations.
- Drive vacation satisfaction by providing excellent Guest service.

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Disneyland Paris Reservation Sales Agent

- Star Gala recipient for Q3 in overall performance.
- First contact for United Kingdom Guests when planning their holidays to Disneyland Paris in Paris, France.
- Retain a working knowledge of UK and France laws and regulations.
- Preserve relationships with the Disneyland Paris CRO Offices.

Walt Disney World Reservation Sales Agent

- Build trust and rapport with the Guest.
- Retain a working knowledge of all systems involved in the booking process.
- Guide Guests in selecting the right fit options when planning their magical vacations.

05/08/2014 to 9/20/2014

Fred's Inc

Opelika AL

Store Manager

- Increased revenue for store by 26%.
- Managed and trained over 20 Associates.
- Ensured all Associate were up to date on training and policies.
- Increased Sales by 40% in four months.
- Ensured basic business operations are up to date including P&Ls and inventory counts.
- Upheld store appearance to company standards.

09/20/2008 to 05/08/2014

RadioShack Corporation

Columbus GA

District Training Sales Manager

- Increased Wireless sales by 25%.
- Managed and trained over 60 Associates.
- Increase overall sales by 35% in 2013.
- Provided training on all store operations for over 20 managers.
- Trained and hired over 200 Associates in 5 years.
- Conducted monthly and quarterly training meetings and new hire Orientations.
- Responsible for 16 stores and 150 associates when District Manager was unavailable.

August 2005 to November 2013

United States Army

Douglasville GA

Cavalry Scout

- Two tours in Iraq.
- Trained and supervised over 40 Soldiers from US and Foreign Troops.
- Safe Guarded US and Iraqi Entrance Points with no Incidents resulting in casualties.
- Turned over US Base to Iraqi Forces in 2010.
- Multiple Good Conduct and Meritorious Service Medals.

Education

2020 to Present

Full Sail University

Bangor ME

Media Communications

2014 to 2016

University of Phoenix

Phoenix AZ

Information Technology

- 4.0 GPA Advance Placement Program with Expatiated Graduation Program.

References

References are available on request.